

In This Edition

| | |
|--|---|
| Introducing Abra HR and Payroll..... | 2 |
| Free Business Alerts and Fixed Assets Modules..... | 2 |
| Employee Profile..... | 2 |
| Best Offers a Payment Plan.... | 3 |
| Doc-It Program..... | 3 |
| Software Solution Activities..... | 4 |

CUSTOMER**Peacock Golf Products****CORPORATE PROFILE****Type of Business**

Retail, catalog and website sales of golf products

Number of Employees

11

MAS 90 Users

7

Location

23 Interstate Ave.
Russellville, AR
800-440-5280

Website:

www.peacockgolf.com/

MODULES IN OPERATION**General Ledger****Accounts Payable****Accounts Receivable****Payroll****Custom Office****Bill of Materials****Bank Reconciliation****Inventory Management****Sales Order****Purchase Order****Fixed Assets**

Insights 2003

Version 4.0**A New Era for MAS 90 and MAS 200**

We have been talking about the "next generation" MAS 90 and MAS 200 for some time now. At this year's conference with Best Software - Insights 2003 - Kathleen, Allan and Brenda were able to get a first hand look at what to expect....and we are excited! Version 4.0 will implement technological enhancements that increase the power and flexibility of the software, while still providing a



straight forward migration that means you are not starting from scratch and learning a whole new program.

Scheduled for release in late fall 2003*, we're anticipating installing version 4.0 updates in early 2004 and we don't want you to be caught

cont. page 3

MAS 90 Success Story

Peacock Golf Scores a Hole in One With MAS 90

Since April of 1995 Peacock Golf Products has capitalized on the increasing popularity of Golf. Selling items ranging from finished iron sets, steel and titanium drivers, to a gold plated miniature golf club gift set, Peacock Golf isn't just a local Russellville pro shop; they have clients from around the world. About 20% of sales are from their website and they send out 25,000 catalogs four times a year. Along with all that, Peacock added a retail store in Russellville this past year. Traveling east or west on I-40, you'll see their colorful billboards. Stop in and visit the next time you're driving through.



After four years of steady growth, the Peachtree accounting system they started out with began to falter. The system would occasionally freeze up and they would be forced to call tech support and expand the parameters. Well, you can only expand the parameters of the

continued on page 4




Peacock Golf

Abra HR & Payroll

EMPLOYEE PROFILE

Software Solutions is proud to announce that we are now offering Abra HR, and Abra Payroll in addition to MAS 90 and MAS 200. Abra has over 50,000 customers and 20 years of experience in Human Resources software. All designed to integrate with your MAS 90/MAS 200 software.

Abra HR is a  complete human resource information system. It offers more than 100 standard reports including salary reviews, salary analysis, benefits administration, dependents, COBRA, personnel records, EEO, wellness and many more. Abra HR stores unlimited job history and tracks bonuses, license renewals, training, memberships, and injuries. It handles complex benefit programs automatically. Abra HR also tracks FMLA events, allowing you to place employees on FMLA and track amount of time taken, medical certifications and re-certifications. A custom report writer (R&R) and letter writer are included.

Abra Payroll is a powerful payroll system that can share a common database with Abra HR to handle salary changes and job changes that affect payroll calculations. Abra Payroll allows flexible setup, time saving processing, unlimited earnings categories and voluntary deductions. It does tax calculations for federal, state and most local jurisdictions, 401(k) and cafeteria-style deductions, tips, and third party sick-pay. It includes more than 100 professional-quality, standard reports as well as a specialized version of R&R Report Writer which enables you to create unlimited custom reports.



Meet the Staff at Software Solutions....

Brad Youngblood

Brad has been with Software Solutions since March of 2002. In his role as account manager, Brad serves as the internal point of contact person and maintains consistent communications with our clients. In addition to providing non-technical support, Brad is in charge of our quarterly newsletter and organizes events such as seminars, classes, and user group meetings. "I enjoy organizing and going to client meetings, it gives me the opportunity to interact with the people I speak with on the phone." Brad graduated from the University of Central Arkansas in 1991 with a degree in Marketing. Before settling with Software Solutions, Brad worked as a buyer and a quotations specialist. He enjoys working at Software Solutions because of the relaxed office atmosphere and a



great bunch of co-workers. Brad has been married for 6 years to Shelley, who works at Alltel in the Sports Marketing department. They have two children; a 3 year old girl, Riley, and a 1 month old boy, Hayden. A one month old doesn't allow a lot of spare time, but when he has some, Brad enjoys golf, basketball, reading and attending church with his family.

Free FAS and Business Alerts.

In late July, Best will be launching FAS Select Edition, and Business Alerts Select Edition. These special versions will be provided **FREE** to Subscription Plan customers.

FAS Select Edition is the scaled down version of the Fixed Asset Module. This edition will allow you to enter up to 100 assets and maintain them indefinitely.

Business Alerts Select provides five built-in alerts that will prove to be very useful to you.

This is a great way to get a look at these modules without the risk of

investing in something you aren't sure you need.

If you have any questions on how to use these modules or would be interested in purchasing the full version of either, let us know and we can help.



Free!

WELCOME NEW CLIENTS

Hoover Oil Company - Pine Bluff

S & G Distributing - Little Rock

Lawrence Electric Co. - El Dorado

Middleton Heat & Air - Little Rock

Association of AR Counties - Little Rock

Best now offers a Payment Plan!!



For all of you that really hate to write that big check for Best Software maintenance, there is a new option. If you had the opportunity to spread that amount over the entire year would that make it easier to budget the cost? Well, now you have that chance. Best is now offering a payment plan where they will do a draft from your bank account in the amount of 1/12 of your yearly maintenance cost. Just fill out the forms and get started. The monthly draft will continue through the next year unless you request a month in advance to have it changed. ■

Don't Lose Everything DOC IT!!

Documentation of your MAS 90 and MAS 200 system could be vital to your company. Especially when experiencing data corruption from hardware or network system problems; losing data due to history option changes or simply going through the task of replacing that key person in your company who seems to know EVERYTHING about MAS 90.

Wouldn't it be great to have printouts of how your module options are set or perhaps a safe copy of key MAS 90 system files that may not backup if users are still in the system? Or perhaps just a simple copy of an important Crystal report or form that was saved BEFORE you made that last change to it?

Software Solutions, LLC has the answer. We've prepared a list of key information about your MAS 90 and MAS 200 system that will be stored in an easily accessible note book and reviewed for accuracy on a regular basis. We've also prepared a list of key data files and folders from your system that will be copied to a diskette or CD. We will also document any special procedures that your company follows on a routine basis using tools such as Visual Integrator.

Your DOC IT program includes an initial review of your system, preparation of the notebook, diskettes or CDs of data files, PLUS a quarterly on-site review of this key information. We will also review your MAS 90 and MAS 200 system activity log for any error message notations which may have been ignored by users when they occurred. Let's be prepared and address those problems before they result in a critical loss of data. Any changes to setup options or potential problems will be brought to your attention immediately.

Annual program pricing starts as low as \$150.00 per quarter for a MAS 90 system with only core applications. Contact us today for a quote for your company's system. DOC IT and be prepared! ■

Who is this Marathon Woman??

Congratulations to Tracy Cude, former Software Solutions partner. Competing in the Little Rock Marathon, Tracy finished 58th out of 262 women runners.



Insights continued

unaware of the new system requirements. Please use the following links to a PDF document with the new requirements. If you are already preparing to upgrade the hardware or operating system software in your company to meet other demands, you will want to ensure that you are preparing for the future with MAS90 and MAS200 also.

System requirements for Version 4.0 MAS 90

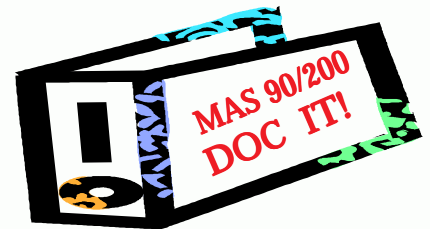
http://www.bestsoftwareinc.com/bestsection3/sys_req_lev4_90.pdf

System requirements for Version 4.0 MAS 200

http://www.bestsoftwareinc.com/bestsection3/sys_req_lev4_200.pdf

Read all about the enhancements, new features, and capabilities that you will benefit from in MAS 90 and MAS 200 version 4.0 in the Pre-release Guide which you can find by clicking here.

* **Level 4.0 white paper** ■



Peacock success story cont.

Peachtree Software a certain amount before you completely outgrow the system. Frank Beauchamp, the Vice President, General Manager of Peacock Golf, interviewed several software resellers to find a suitable replacement. "I was looking for something that was user friendly. Most of the resellers I spoke with were focusing only on the accounting aspects of the software." Kathleen Peden, of Software Solutions seemed to know what he was looking for. Frank was impressed with her knowledge of the software and her ability to determine a solution for his needs. Peacock Golf migrated from Peachtree to MAS 90 in June of 2000.

Three years later and continued growth have proven that Frank made the correct decision. MAS 90 has grown along with Peacock Golf. Of the 11 modules in operation, Peacock relies heavily on Sales Order and Inventory Management for day to day operations. They also depend on the Crystal Report Writer for the many custom reports they run each week. Mike Wyllia, Shipping Manager at Peacock Golf

Products uses MAS 90 to export addresses for the catalog mailings.

"We also get several requests every week for catalogs. I use MAS 90 to print labels so we can mail them out from here" says Mike. When asked about the biggest benefit of



Mike Wyllia - Shipping Manager

MAS 90, Beauchamp replied, "Reliability...even when you get a hiccup it won't leave you. You can still enter sales orders and continue normal operations. When you have 3 or 4 phone lines lit up and people standing in line to check out you can't afford to be completely down." ■

Software Solutions Activities



April 11 class

Software Solutions sponsored two user's groups in May. One in Fayetteville and one in Little Rock.



May 22 Little Rock Users group

More classes and user's groups are on the way!!

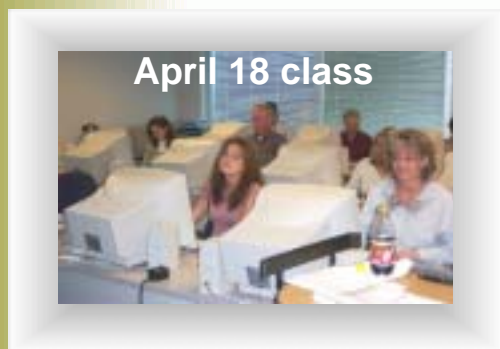
Upcoming Activities:

August 8 - 9:00 - 5:00
Advanced Crystal Reports Class.
Workforce Development Center next to the IMAX Theater in Little Rock.

Cost: \$300.00

Call or email for a registration form. Basic knowledge of Crystal Reports required for this class.

A total of 19 people came to our Introduction to Crystal Reports classes back in April



April 18 class

CONTACT INFORMATION



Software Solutions, LLC
650 South Shackleford, Suite 400
Little Rock, AR 72211

Phone: 877-954-7171
Central Arkansas: 501-954-7171
Fax: 501-954-7197