

Solution Time

SOFTWARE SOLUTIONS, LLC

Winter

2004

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Starting The New Year

Year End Seminar

Another year has come and gone and with it all the year end procedures that are required for MAS 90 and MAS 200. Once again Software Solutions hosted a year end seminar to go over everything that's necessary for closing the books. We saw a lot of familiar faces who needed a little reminder on year end procedures, and several who were new to the MAS 90 and MAS 200 system. This year was a little different; there are several new enhancements to the software that we wanted to show off, so we made a day of it. Kathleen Peden spent a couple of hours on year end closing procedures and Allan Harlan demonstrated the new Paperless Office suite from Macabe. Allan also



went over our newest product offering - ABRA Human Resources and Payroll. Kathleen finished with a brief discussion on the special edition of FAS Fixed Assets that Best Software sent out free to everyone on a current maintenance plan.

If you couldn't make it in December '03 you'll get another chance in December '04, we do it every year.

residual management companies in the U.S., serving Arkansas and nine other states. By 2002 the Dardanelle location was outgrowing its current accounting software.

They were using a DOS version of Cougar Mountain and looking for something Windows based. There were too many limitations with the older DOS

application. TRS was also looking for something that could integrate

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CUSTOMER

TERRA RENEWAL SERVICES

CORPORATE PROFILE

Type of Business

Wastewater residuals management company

Total Number of Employees

150

MAS 200 Users

9

MODULES IN OPERATION

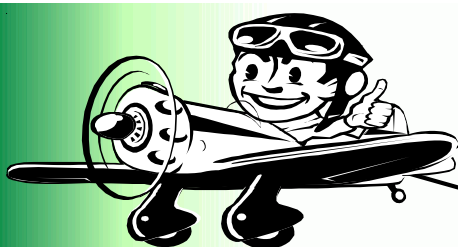
- Accounts Payable
- Accounts Receivable
- Bank Reconciliation
- Custom Office
- FRx Desktop
- Inventory Management
- Payroll
- Purchase Order Processing
- Sales Order Processing
- Visual Integrator

MAS 200 Success Story

"We want to be the wastewater residuals management company of choice by offering superior service coupled with forward thinking and environmentally conscientious solutions to our customers." That is the mission of Terra Renewal Services, Inc. of Dardanelle. (TRS)



TRS was founded in 1995 and the company has grown to be one of the largest privately held wastewater



New Winter Promotions for 2004



Our new clients!

First Delta Financial Services - Helena

Mid-State Medical Supplies - North Little Rock

and he knew he had to learn about the sport quickly to keep up with Shelly. They now have season tickets to the spring race in Talladega. So if you need help with MAS 90 on a Friday or Monday surrounding the weekend in April when NASCAR has descended upon Alabama, you may need to ask for Kathleen or Brenda. Allan's wife Shelly is the Business Manager for the Francis A. Allen School for Exceptional Children. Prior to working with Francis Allen, Shelly was the accountant for another special needs daycare in Little Rock, Archild. They met when Allan sold MAS 90 to Archild back in 1996 and as Shelly has often said, "She bought the whole package!" In her spare time, Shelly has recently completed the Master Gardner program and likes nothing better than to find time to play in the dirt. Allan and Shelly have a fifteen year old son, Mitchell, who is in the 10th grade at North Little Rock East Campus. Mitchell is a sharp student and has developed an aptitude for art. He too is a big Mark Martin fan and loves to call those Hogs, however, he loves to spend his free time drawing. A recent trip to Disney World added flame to the fire and of course, he can now draw a great Mickey Mouse and hopes to work for him some day.

MAS 90 and MAS 200 Existing Customer Promotions

■ Special Upgrade Price for Small Business Customers

Small Business Customers who are outgrowing their current system can upgrade to MAS 90 or MAS200 with a minimum of five users with a discount of 20%!

■ Purchase Order Module Discount

A special promotion for existing MAS 90 and MAS 200 customer. Purchase the Purchase Order module and receive a 10% discount

■ 15% Discount on the StarShip Module

Receive a 15% discount when you purchase the StarShip Module

■ Visual Integrator Rebate - \$150.00

You can receive a \$150 rebate on the Visual Integrator module. This special applies to new users of the VI module and to those who wish to upgrade from the Import Master.

PARTNER PROFILE

Allan Harlan has been a partner with Software Solutions, LLC for over two years now. As many of you already know, he and Kathleen Peden merged their software consulting practices in January of 2001. While working as a CPA with a local public accounting firm, he began selling and installing MAS 90 products back in 1989. Growing up in North Little Rock, Arkansas, Allan is of course a devout Razorback fan. As he says, "I don't believe I had a choice in the matter. Our family has had season tickets to both Little Rock and Fayetteville football games all of my life. I attended my first game in Little Rock when I was five years old." When it came to college, however, he went to ASU in Jonesboro. I think there was a girl involved in that clouded decision. In recent years his eyes have been opened to the sport of NASCAR. When he met his wife Shelly, she was already a big fan of Arkansas's native driver Mark Martin





Tips & Tricks For MAS 90 & MAS 200

Printing Specific Pages of a Report

Have you ever wanted to print a couple pages of a MAS 90 report instead of printing the entire 60 page document?

Through the Deferred Printing feature in MAS 90, you have the capability of choosing which pages to print. Here is an example using the Inventory Valuation Report.

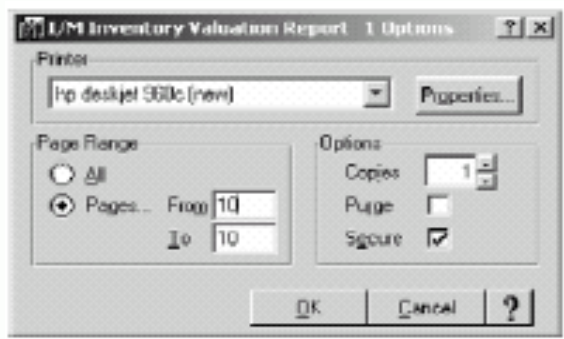
1. Go to the Inventory Valuation Report. On the print options window, select the Printer Setup button and choose Deferred as the Output Type.
2. A Deferred Print Option window will pop up allowing you to select Purge After Printing and Secure Report. After making your selections, select the OK button.
 - Selecting the Purge After Printing check box will delete the report information from the deferred printing queue after it has printed. If you need to print multiple ranges of pages, you will want to uncheck Purge After Printing and then manually delete the report from Deferred printing when you are finished printing.
 - Selecting the Secure Report check box will restrict other users from printing this report.
3. In the bottom left corner of the report options window, you will now see "[Deferred]" before the printer name. Select the Print button and the document will be deferred.

4. Use the Deferred Printing button on the Launcher to access the report you just deferred.



5. Highlight the report that you would like to print and select the Modify button. Select Pages under Page Range to enter the page or page range that you would like to print. For example, to only print the last page of a 10 page document, enter From 10 and To 10 and select

OK to save the options. The Options window, shown here, also allows you to select a new printer and indicate how many copies to print.



6. Choose the Select button and then the Print button to print the document as you specified in options. If you need to print additional pages of the report, repeat steps 5 and 6. If you have finished printing, you can remove the report from Deferred printing by highlighting the report and selecting the Delete button.

Did You Know?



Tax Law Changes Reduce the Cost of Business Software Purchases

Are you aware of the new tax benefits your company is entitled to when you purchase software or hardware for your business?

The Jobs and Growth Tax Relief Reconciliation Act of 2003 entitles qualifying businesses to a tax break when they purchase software applications for business use. Effective in May of 2003 the IRS Section 179 rules for expensing depreciable assets have been increased enormously:

- Computer software is now eligible for the Section 179 expense deduction. Under the prior law you generally had to depreciate computer software costs over a 36 month period, that's been reduced to 12 months.
- Businesses can now immediately deduct 100% of the cost of these purchases in the year that they were placed into service.
- The Section 179 expense deduction limit has been increased from \$25,000 to \$100,000.

For example: say a company made an eligible software or hardware investment of \$10,000 they could take an immediate tax deduction for the entire \$10,000. If they are in the 31% bracket, this will equate to a savings of \$3,100.

Selling price of software or hardware	\$10,000
Tax rate	31%
Tax deduction	(\$3,100)
Net Cost	\$6,900

their "truck load ticket" data with their accounting software data.

The decision to go with MAS 200 was a group effort says Larry Pfeifer, controller at Terra Renewal Services, "We weighed the plusses and minuses of each of the software packages and MAS 200 won out". In August of 2002 Allan Harlan of Software Solutions started the installation. TRS had several specific needs for their industry, one of which was to create an interface with MAS 200 and their current access database of environmental data and truck load ticket data. The resulting process has been a real time-saver. The greatest benefit has been much less repetitive data entry. Now they have one point of entry for each load ticket in a new MS Access database. The ticket data is then imported into MAS 200's Sales Order module to invoice their customers. From there, the invoice data is exported into another format and imported back into the Payroll module to pay their drivers for the same load tickets. They have also brought their purchase order entry into the MAS 200 system, rather than using an external, manually prepared purchase order.



“ Everyone at Software Solutions is very helpful, they always respond quickly to my needs ”

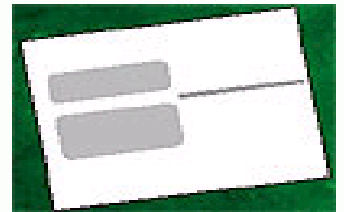
- Larry Pfeifer



MAS 90 Users at Terra Renewal Services

All in all, the new system has streamlined their entry process in a radical way, which has allowed the staff to handle the continued success of their company.

Did you Order Your Tax Forms From Software Solutions?



Software Solutions is not in the tax forms business, but we are in the business of keeping our clients happy. One of the ways we can do that is to make ordering your tax forms easier. Many of our current clients order their forms and envelopes from us at a discounted rate. All our forms are MAS 90 and MAS 200 compatible. If you are interested in saving some money next year when tax season rolls around again, give us a call and we can give you a quote.

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